

# Reducing Avoidable Days, Increasing Revenue

Improved Performance Through Integrated Care Management



Mary Washington  
Healthcare

43.5 % Decline  
in Avoidable  
Days

## The Challenge

- Hospital needed a way to expand applications into departments with disparate systems
- Its Care Management Department needed to extend the hospital's database across a complex delivery network

## The Solution

- Hospital began with detailed on-site process review and planning, followed by user training and hospital-wide go-live four months later
- Within the year, hospital was using Midas+ Care Management feature functionality including: Medical Records QA, Risk/Occurrences, Credentialing, Utilization Management, Risk/Claims Management, and Quality Management

## The Results

- Achieved a 400 % increase in automation
- 66 % reduction in daily case management reviews per case manager
- 43.5 % decline in avoidable days – saving nearly \$2 million over two years
- Reduction in pre-certification delays from two hours to 45 minutes

